# Provider Rate Study for Adult Family Care Homes MaineCare Section 2

### Provider Survey Analysis

- prepared for -

Maine Department of Health and Human Services

- prepared by -

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October 22, 2022

### **Wages for Direct Care Workers**

	Respond-			All Employees				Excluding Supervisors						
	ents	Reported	Average	Average	Median	Wghtd	Wghtd	Reported	Average	Average	Median	Wghtd	Wghtd	
		Hours	w/ otl.	w/o otl.		w/ otl.	w/o otl.	Hours	w/ otl.	w/o otl.		w/ otl.	w/o otl.	
Direct Support Worker	3	29,799	\$14.92	\$14.92	\$15.00	\$15.48	\$15.48	29,799	\$14.92	\$14.92	\$15.00	\$15.48	\$15.48	
Cert. Residential Med. Aides	3	17,147	\$16.92	\$16.92	\$15.96	\$17.08	\$17.08	13,195	\$16.33	\$16.33	\$15.96	\$16.07	\$16.07	

<sup>&</sup>lt;sup>1</sup>Weighted averages are weighted by reported direct care worker hours.

### **Annual Turnover Rate for Direct Care Workers**

Respond-	Average	Average	Median	Wghtd	Wghtd
ents				Avg.1	Avg.1
	w/ otl.	w/o otl.		w/ otl.	w/o otl.
2	23%	23%	23%	15%	15%

40%

15%

15%

Direct Support Worker Cert. Residential Med. Aides

<sup>&</sup>lt;sup>1</sup>Weighted averages are weighted using reported direct care hours.

### **Annual Training Hours for Direct Care Workers**

	Training Hours in the First Year					Training Hours after the First Year					Es	Est. Annual Training Hours Based on					
	Respond-	Avg.	Avg.	Media	Wghtd	Wghtd	Respond-	A	vg.	Avg.	Media	Wghtd	Wghtd Av	g. Avg.	Media	Wghtd	Wghtd
	ents			n	Avg.1	Avg. <sup>1</sup>	ents				n	Avg.1	Avg. <sup>1</sup>		n	Avg.1	Avg. <sup>1</sup>
						-											
		w/ otl.	w/o otl.		w/ otl.	w/o otl.		w/	otl.	w/o otl.		w/ otl.	w/o otl. w/	otl. w/o otl.		w/ otl.	w/o otl.
Direct Support Worker	3	50	50	40	87	87	3		28	28	24	25	25 3	1 31	26	34	34
Cert. Residential Med. Aides	3	32	32	40	31	31	3		16	16	20	15	15 1	8 18	23	18	18

<sup>&</sup>lt;sup>1</sup>Weighted averages are weighted using reported direct care hours.

### **Benefits for Direct Care Workers**

	Full-Time	Part-Time
# of Responding Providers	5	4
# of Reported Staff	30	14

		Access to	o Benefit	-			Eligi	bility <i>am</i>	ong Age	ncies that	Offer Be	nefit			Benef	fit Level	Among S	Staff Rec	eiving	1 3
						% of	Staff Eli	gible			% of St	aff Parti	cipating				Benefit <sup>2</sup>			eve
Benefit	Responding Agencies	# of Agencies that Offer	% of Agencies that Offer	% of Staff who Have Access	Average (Mean) with Outliers	Average (Mean) without Outliers	Median	Weighted Average with Outliers	Weighted Average without Outliers	Average (Mean) with Outliers	Average (Mean) without Outliers	Median	Weighted Average with Outliers	Weighted Average without Outliers	Average (Mean) with Outliers	Average (Mean) without Outliers	Median	Weighted Average with Outliers	Weighted Average without Outliers	Effective Benefit Level
Full-Time																				
Holidays	5	3	60%	80%	100%	100%	100%	100%	100%						6.0	6.0	5.0	5.8	5.8	4.7
Paid Time Off	5	3	60%	80%	60%	60%	67%	65%	65%						8.3	8.3	7.0	11.1	11.1	5.8
Health Insurance	5	2	40%	73%	40%	40%	40%	55%	55%	17%	17%	17%	19%	19%	\$2,269	\$2,269	\$2,269	\$1,651	\$1,651	\$227
Retirements	5	0	0%	0%																
Other Benefits	5	0	0%	0%																
Part-Time																				
Holidays	3	2	67%	56%	100%	100%	100%	100%	100%						2.0	2.0	2.0	2.0	2.0	1.1
Paid Time Off	2	1	50%	63%	100%	100%	100%	100%	100%											
Health Insurance	1	0	0%	0%																
Retirements	0	0																		
Other Benefits	0	0																		

Worker's Compensation (amount per \$100 wages)	\$3.29	\$3.29	\$3.29	\$3.25	\$3.25
State Unemployment InsuranceTax Rate	1.17%	1.17%	1.17%	0.93%	0.93%

<sup>&</sup>lt;sup>1</sup>Weighted averages are weighted using total hours calculated from Fiscal Year 2022 survey data

<sup>&</sup>lt;sup>2</sup>Holidays and paid time off are annual amounts; health insurance and other benefits are monthly amounts

<sup>&</sup>lt;sup>3</sup>Effective benefit level is calculated by multiplying weighted average benefit level without outliers by "% of Staff who Have Access" and "% of Staff Participating" (weighted average without outliers)

### **Adult Family Care Homes Staff Productivity**

Average w/	Average w/o	Median	Weighted Avg.	Weighted Avg.
Outliers	Outliers		w/ Outliers	w/ Outliers
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### Provider Response and Overnight Shift/ Pay Policies

Responding Providers	5	
Proportion permitting overnight staff to sleep during shifts	60%	
Of the providers permitting overnight staff to sleep during shifts, proportion that treat	33%	
overnight hours as 'regular' work hours	3370	

#### Staffing Pattern (scaled to a 40-hour workweek)

Suffing I will in Section to the new Workweeky					
Providing Adult Family Care Home services	36.8	38.7	40.0	37.8	38.6
Providing other billable services	0.0	0.0	0.0	0.0	0.0
Participating in care plan meetings	0.9	0.9	0.0	0.9	1.0
Employer time	0.4	0.4	0.0	0.4	0.4
Other Total	1.9	0.0	0.0	0.8	0.0
Total	40.0	40.0	40.0	40.0	40.0

### Provider Rate Study for Adult Family Care Homes (MaineCare Section 2) Provider Survey Analysis

### prepared for Maine Department of Health and Human Services

### **Adult Family Care Homes - Home Details**

Average w/ Outliers Average w/o Outliers Median Weighted Avg. Woighted Avg.
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#### Provider Caseload and General Home Details

5					
5					
<u>36</u>					
1					
14					
2					
5					
3					
1					
3					
4					
3					
	2	2	2	3	2
20%					
	88%	88%	88%	87%	87%
	4	4	4	4	4
	2	2	2	2	2
	\$4,344	\$4,344	\$4,180	\$4,600	\$4,600
	\$1,097	\$1,097	\$758	\$1,149	\$1,149
	\$1,378	\$1,378	\$1,089	\$1,455	\$1,455
	\$639	\$639	\$464	\$702	\$702
	\$1,215	\$1,215	\$1,251	\$1,119	\$1,119
	\$4,035	\$4,035	\$2,817	\$3,973	\$3,973
	\$581	\$581	\$592	\$595	\$595
	5 36 1 14 2 5 3 1 3 4 3	5 36 1 14 2 5 3 1 3 4 3 2 20% 88% 4 2 \$4,344 \$1,097 \$1,378 \$639 \$1,215 \$4,035	5 36 1 14 2 5 3 1 3 4 3 2 20%  88% 88% 4 4 2 2 \$4,344 \$1,097 \$1,097 \$1,378 \$1,378 \$639 \$1,215 \$1,215 \$4,035 \$4,035	5 36 1 14 2 5 3 1 3 4 3 2 2 20%  88% 88% 88% 4 4 4 2 2 2 2  \$4,344 \$4,344 \$4,180 \$1,097 \$1,097 \$758 \$1,378 \$1,378 \$1,378 \$1,378 \$1,378 \$1,378 \$1,378 \$1,215 \$1,215 \$1,215 \$1,215 \$1,251	5       36         1       14         2       5         3       1         3       4         3       2         2       2         2       2         2       2         3       4         4       4         4       4         4       4         4       4         4       4         4       2         2       2         2       2         2       2         2       2         2       2         2       2         2       2         2       2         2       2         2       2         2       2         2       2         2       2         2       2         3       1,149         4       4         4       4         4       4         4       4         4       4         4       1,097         81,089       1,455

### **Adult Family Care Homes - Home Details**

Average w/	Average w/o	Median	Weighted Avg.	Weighted Avg.
Outliers	Outliers		w/ Outliers	w/ Outliers
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### Details by Home Size

6 Bedroom Homes - number of homes reported:	3					
Weekly Staffing						
Direct care workers - awake hours per week		131	131	126	123	123
Direct care workers - asleep hours per week		37	37	42	45	45
Total direct care work hours per week		168	168	168	168	168
Additional support weekly support hours						
RN hours per week	2	0.6	0.6	0.6	0.8	0.8
Other staff hours per week	1	72	72	72	72	72
Home size and home costs						
Square footage of homes		3,201	3,201	3,000	2,977	2,977
Square footage per resident		534	534	500	496	496
Total cost per square foot		\$0.43	\$0.43	\$0.41	\$0.46	\$0.46
Annual cost per resident		\$219	\$219	\$178	\$223	\$223

### **Adult Family Care Homes - Home Details**

		Average w/ Outliers	Average w/o Outliers	Median	Weighted Avg. w/ Outliers	Weighted Avg. w/ Outliers
Details by Home Size (cont.)						
8 Bedroom Homes - number of homes reported:	2					
Number of bedrooms per home		6	6	6	6	6
Residents per bedroom		2	2	2	1	1
Weekly Staffing						
Direct care workers - awake hours per week		216	216	216	219	219
Direct care workers - asleep hours per week		28	28	28	27	27
Total direct care work hours per week		244	244	244	246	246
Additional support weekly support hours						
RN hours per week	2	3.5	3.5	3.5	3.5	3.5
Home size and home costs						
Square footage of homes		3,646	3,646	3,646	3,686	3,686
Square footage per resident		456	456	456	461	461
Total cost per square foot*		\$0.32	\$0.32	\$0.32	\$0.31	\$0.31
Annual cost per resident		\$120	\$120	\$120	\$120	\$120
Other resident costs						
Food per resident per year		\$3,474	\$3,474	\$3,474	\$3,509	\$3,509
Personal needs expense per resident per year		\$671	\$671	\$671	\$669	\$669

### Vehicles

Vehicles per home	1.3	1.3	1.0	1.2	1.2
Purchase cost	\$38,000	\$38,000	\$38,000	\$38,633	\$38,633
Annual lease cost	\$6,960	\$6,960	\$6,960	\$6,956	\$6,956
Annual mileage for vehicles	15,695	15,695	16,000	15,365	15,365

### **Administration and Program Support Costs**

	Admin. (All Respondents)	Prog. Support (All Respondents)
Summary		
Count of Providers	3	3
Median Rate	25.4%	21.3%
Weighted Average Rate	29.5%	17.9%
Program Revenues	\$567,966	\$567,966
Detail by Expenditure Category		
Salaries	\$127,217	\$30,028
Payroll Taxes and Benefits	\$12,029	\$2,433
Subtotal - Staffing Costs	\$139,246	\$32,461
Benefits Rate	9.5%	8.1%
Other Operating Costs	***************************************	
Other facility rent/mortgage/depreciation	\$0	\$0
Other facility maintenance/janitorial/landscaping	\$0	\$1,375
Other facility utilities/telecommunications/etc.	\$2,400	\$0
Office equipment and furniture	\$725	\$8,553
Interest expense (non-mortgage and non-vehicle)	\$1,512	\$0
Taxes	\$1,751	\$0
Licensing/Certification/Accreditation Fees	\$85	\$866
Hiring expenses (e.g., advertising; exclude staff costs)	\$385	\$2,368
All general insurance (exclude vehicle insurance and staff benefits)	\$2,628	\$23,654
Information technology expense (e.g. computers, software, and access fees)	\$3,651	\$1,292
Office supplies	\$2,578	\$5,389
Program supplies	\$702	\$16,376
Advertising	\$506	\$1,211
Dues and Subscriptions	\$955	\$425
Training Expense (e.g., fees and materials; exclude staff costs)	\$365	\$365
Administrative consulting - legal/accounting/etc.	\$5,032	\$0
Agency owned/leased vehicle expenses	\$5,070	\$7,510
Reimbursement for use of staff personal vehicles	\$0	\$0
Other travel expenses (e.g. airfare, lodging, per diem, etc.)	\$0	\$0
Allocated Corporate Office Overhead	\$0	\$0
Other	\$0	\$0
Subtotal - Other Operating Costs	\$28,345	\$69,384
Grand Total	\$167,590	\$101,845