Children's Residential Treatment Private Non-Medical Institution Services

Final Rate Models

- prepared for -

Maine Department of Health and Human Services

- prepared by -

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Table of Contents

. 1
2
. 4
6
. 7
8

Appendices

Appendix A: Wage Assumptions Appendix B: Benefits Assumptions Appendix C: Productivity Assumptions

Service	Unit	Current Rate	Final Rate Comments
Mental Health Residential Treatment - Level I	Day	\$330.72	\$580.09
Mental Health Residential Treatment - Level II	Day	\$435.40	
Intellectual Disabilities/ Autism Spectrum Disorder - Level I	Day	\$396.47	\$727.98
Intellectual Disabilities/ Autism Spectrum Disorder - Level II	Day	\$585.60	
Post Discharge Supports	Hour	New	\$53.34
Post Discharge Supports - Travel	Mile	New	\$2.12
Room and Board	Day	\$54.45	\$46.34

Comparison of Current and Final Rates

	Unit of Service	Day
Size	- Number of Children per Program	10
	- Direct Support Staff Hourly Wage - Employee Benefit Rate (as % of wages) Hourly Staff Cost (wages + benefits)	\$20.94 28.8% \$26.97
Direct Support Staff Wages and Benefits	Productivity Assumptions Total Hours - Employer and One-on-One Supervision Time - Training - Paid Time Off "Billable" Hours Productivity Adjustment Staff Cost per Billable Hour Staffing	40.00 0.86 0.96 4.62 33.56 1.19 \$32.09
Direct Support S	 Weekly School Hours (based on 6 hours a day for 35 weeks) Number of Children per Staff Allocated Staff Hours per Child per Week for School Time Weekly Non-School Hours Number of Children per Staff Allocated Staff Hours per Child per Week for Non-School Time Weekly Nighttime Hours Number of Children per Staff Allocated Staff Hours per Child per Week for Non-School Time 	20 2.5 8.0 92 2.0 46.0 56 3.0 18.7
	Weekly Direct Support Staff Cost per Child	\$2,332.94
Social Worker Wages and Benefits	 Social Worker Hourly Wage Employee Benefit Rate (as % of wages) Weekly Social Worker Cost (wages + benefits) Number of Children per Social Worker Weekly Social Worker Cost per Child 	\$28.12 24.0% \$1,394.75 8 \$174.34
Psychologist/ BCBA Wages and Benefits	 Psychologist/ BCBA Hourly Wage Employee Benefit Rate (as % of wages) Weekly Psychologist/ BCBA Cost (wages + benefits) Weekly On-Call Payment Number of Children per Psychologist/ BCBA Weekly Psychologist/ BCBA Cost per Child 	\$37.57 20.5% \$1,810.87 \$369.00 60 \$36.33
Registered Nurse Wages and Benefits	 Registered Nurse Hourly Wage Employee Benefit Rate (as % of wages) Weekly Registered Nurse Cost (wages + benefits) Weekly On-Call Payment Number of Children per Registered Nurse Weekly Registered Nurse Cost per Child 	\$35.05 \$35.05 21.3% \$1,700.63 \$369.00 50 \$41.39
Mileage	 Number of Miles Travel per Week per Program Amount per Mile Weekly Mileage Cost Weekly Mileage Cost per Child 	600 \$0.560 \$336.00 \$33.60

Children's Mental Health Residential Treatment

Children's Mental Health Residential Treatment

	Unit of Service	Day
	 Number of Social Workers to be Trained Number of Psychologists/ BCBAs to be Trained Hours of Trauma-Informed Care Training per Staff 	1 1 80
	Staffing Expenses (based on wage and benefit assumptions above) - Social Worker Wage and Benefits - Psychologist/BCBA Wage and Benefits	\$2,789.50 \$3,621.75
e Training Cost	Registration Fees - Fee for Initial Training for Trauma-Informed Care per Staff Total Cost of Initial Training Fees - Fee for Certification Training (based on 2 staff) Total Cost of Certification Fees	\$825.00 \$1,650.00 \$330.00 \$660.00
Trauma-Informed Care Training Cost	Consulting Fees - Trainers' Fees for Project Start-up - Consultants' Travel Costs for Project Start-up - Trainers' Fees for Initial Training and Certification - Consultants' Travel Costs for Initial Training and Certification - Follow-Up Training - Consultants' Travel Costs for Follow-up Support Total Consulting Fees	\$4,500.00 \$1,485.00 \$3,000.00 \$1,485.00 \$9,000.00 \$2,370.00 \$21,840.00
	Total Training Costs - Turnover Rate Annual Training Cost Annual Training Cost per Child	\$30,561.25 30% \$9,168.38 \$916.84
	Weekly Training Cost per Child	\$17.63
itation	 Annual Fee of \$2,300 for 3 years On-Site Reviewer at 2 Days Total Accreditation Cost 	\$6,900.00 \$4,040.00 \$10,940.00
Accreditation	- Number of Years of Accreditation Annualized Accreditation Cost	<mark>3</mark> \$3,646.67
	Weekly Accreditation Cost per Child	\$7.01
and upport	Cost per Child per Week Before Administration and Support	\$2,643.24
Admin. and Program Supp	- Program Support Rate Weekly Program Support Cost per Child	14.0% \$493.40
Ac	- Administrative Rate Weekly Administrative Cost per Child	11.0% \$387.68
	Total Cost per Child per Week Before Absence Factor	\$3,524.32
	- Occupancy Rate per Staffed Beds Weekly Absence Cost per Child	92.0% \$306.46
	Total Cost per Child per Week	\$3,830.78
	- Service Provider Tax Rate Service Provider Tax Amount per Child per Week	6.0% \$229.85
	Rate per Child per Day	\$580.09

	Unit of Service	Day
Size	- Number of Children per Program	10
	 Direct Support Staff Hourly Wage Employee Benefit Rate (as % of wages) Hourly Staff Cost (wages + benefits) 	\$20.94 28.8% \$26.97
Direct Support Staff Wages and Benefits	Productivity Assumptions Total Hours - Employer and One-on-One Supervision Time - Training - Paid Time Off "Billable" Hours Productivity Adjustment Staff Cost per Billable Hour Staffing - Weekly School Hours (based on 6 hours a day for 35 weeks)	40.00 0.86 0.96 4.62 33.56 1.19 \$32.09
Direct Suppor	 Weekly School Hours (based on 6 hours a day for 35 weeks) Number of Children per Staff Allocated Staff Hours per Child per Week for School Time Weekly Non-School Hours Number of Children per Staff Allocated Staff Hours per Child per Week for Non-School Time Weekly Nighttime Hours Number of Children per Staff Allocated Staff Hours per Child per Week for Nighttime 	20 2.0 10.0 92 1.5 61.3 56 2.5 22.4
	Weekly Direct Support Staff Cost per Child	\$3,006.83
Social Worker Wages and Benefits	 Social Worker Hourly Wage Employee Benefit Rate (as % of wages) Weekly Social Worker Cost (wages + benefits) Number of Children per Social Worker Weekly Social Worker Cost per Child 	\$28.12 24.0% \$1,394.75 8 \$174.3 4
Psychologist/ BCBA Wages and Benefits	 Psychologist/ BCBA Hourly Wage Employee Benefit Rate (as % of wages) Weekly Psychologist/ BCBA Cost (wages + benefits) Weekly On-Call Payment Number of Children per Psychologist/ BCBA Weekly Psychologist/ BCBA Cost per Child 	\$37.57 20.5% \$1,810.87 \$369.00 60 \$36.33
e (ts	- Registered Nurse Hourly Wage	\$35.05
Registered Nurse Wages and Benefits	- Employee Benefit Rate (as % of wages) Weekly Registered Nurse Cost (wages + benefits) Weekly On-Call Payment	21.3% \$1,700.63 \$369.00
Regi: Vages	- Number of Children per Registered Nurse	50
	Weekly Registered Nurse Cost per Child	\$41.39
Mileage	 Number of Miles Travel per Week per Program Amount per Mile Weekly Mileage Cost Weekly Mileage Cost per Child 	600 \$0.560 \$336.00 \$33.60

Intellectual Disabilities and Autism Spectrum Disorder

Intellectual Disabilities and Autism Spectrum Disorder

	Unit of Service	Day
	 Number of Social Workers to be Trained Number of Psychologists/ BCBAs to be Trained Hours of Trauma-Informed Care Training per Staff 	1 1 80
	Staffing Expenses (based on wage and benefit assumptions above) - Social Worker Wage and Benefits - Psychologist/BCBA Wage and Benefits	\$2,789.50 \$3,621.75
raining Cost	Registration Fees - Fee for Initial Training for Trauma-Informed Care per Staff Total Cost of Initial Training Fees - Fee for Certification Training (based on 2 staff)	\$825.00 \$1,650.00 \$330.00
Care Ti	Total Cost of Certification Fees	\$660.00
Trauma-Informed Care Training Cost	Consulting Fees - Trainers' Fees for Project Start-up - Consultants' Travel Costs for Project Start-up - Trainers' Fees for Initial Training and Certification - Consultants' Travel Costs for Initial Training and Certification - Follow-Up Training - Consultants' Travel Costs for Follow-up Support Total Consulting Fees	\$4,500.00 \$1,485.00 \$3,000.00 \$1,485.00 \$9,000.00 \$2,370.00 \$21,840.00
	Total Training Costs - Turnover Rate Annual Training Cost Annual Training Cost per Child	\$30,561.25 30% \$9,168.38 \$916.84
	Weekly Training Cost per Child	\$17.63
Accreditation	- Annual Fee of \$2,300 for 3 years - On-Site Reviewer at 2 Days Total Accreditation Cost	\$6,900.00 \$4,040.00 \$10,940.00
Accred	- Number of Years of Accreditation Annualized Accreditation Cost	<mark>3</mark> \$3,646.67
	Weekly Accreditation Cost per Child	\$7.01
and Ipport	Cost per Child per Week Before Administration and Support	\$3,317.13
Admin. and Program Supp	- Program Support Rate Weekly Program Support Cost per Child	14.0% \$619.20
Ad Progr	- Administrative Rate Weekly Administrative Cost per Child	<u>11.0%</u> \$486.51
	Total Cost per Child per Week Before Absence Factor	\$4,422.84
	- Occupancy Rate per Staffed Beds Weekly Absence Cost per Child	92.0% \$384.59
	Total Cost per Child per Week	\$4,807.43
	- Service Provider Tax Rate Service Provider Tax Amount per Child per Week	6.0% \$288.45
	Rate per Child per Day	\$727.98

	Unit of Service	Hour
ıd Benefits	- Direct Staff Hourly Wage - Employee Benefit Rate (as % of wages) Hourly Staff Cost (wages + benefits)	\$23.44 26.8% \$29.72
Direct Support Staff Wages and Benefits	Productivity Assumptions Total Hours - Individual Treatment Plan development - Recordkeeping	40.00 0.43 1.72
upport Stal	 Employer and one-on-one supervision time Training Paid Time Off 	0.86 0.96 4.62
Direct St	"Billable" Hours Productivity Adjustment Staff Cost per Billable Hour	31.41 1.27 \$37.74
Admin. and Program Support	- Program Support Rate Program Support Cost per Billable Hour	14.0% \$7.04
Adm Progran	- Administration Percent Administrative Cost per Billable Hour	11.0% \$5.54
	Total Cost per Billable Hour before Service Provider Tax	\$50.32
	- Service Provider Tax Rate Service Provider Tax Amount per Billable Hour	6.0% \$3.02
	Rate per Billable Hour	\$53.34

Behavioral Health Professional - Post Discharge Supports

	Unit of Service	Mile
	- Direct Staff Hourly Wage	\$23.44
	- Employee Benefit Rate (as % of wages)	26.8%
fits	Hourly Staff Cost (wages + benefits)	\$29.72
sne		
ΙB	Productivity Assumptions	10.00
Direct Support Staff Wages and Benefits	Total Hours	40.00
ses	- Individual Treatment Plan development	0.43
Vag	- Recordkeeping	1.72 0.00
ff V	- Travel time (between members) - Employer and one-on-one supervision time	0.00 0.86
Sta	- Employer and one-on-one supervision time - Training	0.86
ort	- Paid Time Off	4.62
ddi	"Billable" Hours	31.41
Su	Productivity Adjustment	1.27
rect	roductivity ridjustiticit	1.27
Dii	Staff Cost per Billable Hour	\$37.74
	- Miles Driven per Hour	40
	Staff Cost per Mile	\$0.94
Mile- age		
a, M	- Amount per Mile	<u>\$0.560</u>
ort	Cost per Mile Before Administration and Support	\$1.50
Admin. and Program Support		14.00/
n Si	- Program Support Rate	14.0%
dm ran	Program Support Cost per Billable Hour	\$0.28
A	- Administration Percent	11.0%
Р	Administrative Cost per Billable Hour	\$0.22
	Total Cost per Mile before Service Provider Tax	\$2.00
		\$2.00
	- Service Provider Tax Rate	6.0%
	Service Provider Tax per Mile	\$0.12
	Total Cost per Mile	\$2.12
		ψ2.12

Behavioral Health Professional - Post Discharge Supports Travel

	Unit of Service	Day
Building Capital and Operating Expenses	 Square Feet per Bed Cost per Square Foot (mortgage/lease, utilities, maintenance) Total Cost of Space per Bed Share of Square Footage Attributable to Administrative Space Annual Room Cost per Bed Daily Room Cost per Bed Average Occupancy (percentage of days bed is occupied) 	600 \$15.50 \$9,300.00 20.0% \$7,440.00 \$20.38 75%
	Daily Building Capital and Operating Cost per Filled Bed	\$27.17
Child Expenses	- Child Supplies Cost per Filled Bed Day - Food Cost per Filled Bed Day	\$4.25 \$12.30
	Total Room and Board Cost per Filled Bed Day Before Service Provider Tax	\$43.72
	- Service Provider Tax Rate	6.0%
	Service Provider Tax Amount per Child per Day Rate per Child per Day	\$2.62 \$46.34

Children's Residential Treatment - Room and Board

Children's Residential Treatment Private Non-Medical Institution Services

Appendices of Supporting Documentation for Final Rate Models

- prepared for -

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- prepared by -

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August 6, 2021

Appendix A: Wage Assumptions Wage Data for Select Job Classifications that Include Duties Related to Waiver Service Job Requirements

Education Requirement Work Experience Job Training To Attain 11-9151 Social and community service managers Bachelor's Under 5 yrs. None \$21.87 \$25.56 \$30.07 \$33.88 \$41.95 9-3031 Clinical cours./ school psychologists Doctoral/ prof. None \$11.81 \$21.87 \$25.56 \$30.07 \$33.88 \$41.95 9-3031 Clinical cours./ school psychologists Doctoral/ prof. None Intern/ resident \$16.83 \$18.97 \$27.48 \$31.29 \$46.10 \$67.47 21-1012 Rehabilitation courselors Master's None None \$16.41 \$18.82 \$23.44 \$25.60 \$33.92 21-1012 Rehabilitation courselors Master's None None \$21.99 \$25.16 \$27.72 \$31.45 \$38.94 21-1021 Rehabilitation courselors Master's None Intern/ resident \$21.99 \$25.16 \$37.72 \$31.63 \$32.92 21-1022 Heithcarcoscial workers Bachelor's None Intern	BLS Code and Title	Typical	Typical	Typical On-The-	Bi	reau of L	abor Stat	istics Wag	Jes
Requirement Experience Attain Competency 10th %-ile 25th %-ile 50th %-ile 75th %-ile 90th %-ile 11-9151 Social and community service managers Bachelor's Under 5 yrs. None \$21.87 \$22.50 \$30.07 \$33.88 \$41.95 12-1012 Ed. guidance/ school/ voc. counselors Master's None None \$18.31 \$21.61 \$26.12 \$31.87 \$22.50 \$30.07 \$35.88 \$41.05 21-1013 Mariage and family therapist Master's None None \$18.31 \$21.61 \$26.12 \$31.87 \$32.70 \$31.45 \$31.92 \$31.45 \$38.92 \$21.102 Schid y school social workers Bachelor's None None \$14.38 \$20.73 \$25.62 \$32.07 \$41.94 21-1022 Healthcare social workers Master's None Intern/ resident \$19.98 \$23.22 \$27.29 \$30.65 \$35.80 21-1022 Healthcare social workers Master's None Intern/ resident \$21.97		• •	• •	• •	50		ubor stat	istics in ag	
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19-3031 Clinical/ couns./ school psychologists Doctoral/ prof. None Intern/ resident \$26.75 \$30.06 \$35.82 \$46.10 \$67.47 21-1012 Ed./ guidance/ school/ voc. counselors Master's None None \$18.31 \$21.61 \$26.12 \$31.87 \$37.79 21-1013 Mariage and family therapist Master's None None \$16.41 \$18.87 \$23.44 \$25.62 \$33.92 21-1013 Sub. abuse/ behav./ mental hith. couns. Bachelor's None None \$14.38 \$20.73 \$25.62 \$31.45 \$38.94 21-1012 Idelthcare social workers Bachelor's None None None \$19.98 \$23.22 \$27.25 \$31.45 \$38.80 21-1023 Health care social workers Master's None Intern/ resident \$20.14 \$22.78 \$26.81 \$30.91 \$38.80 21-1023 Mental health/ sub. abuse social workers High school None Short-term OTJ \$15.33 \$15.21 \$17.26 \$31.45 \$22.79 \$27.16 \$33.99 \$44.53 21-1094	11-0151 Social and community service managers	Pachalaria	Under 5 ung	Nono					
21-1012 Ed/ guidance/ school/ voc. counselors Master's None \$18.31 \$21.61 \$26.12 \$31.87 \$37.79 21-1013 Marriage and family therapist Master's None Intern/ resident \$16.89 \$18.97 \$27.48 \$31.29 \$46.07 21-1018 Sub abuse/ behav / mental hlth. couns. Bachelor's None None \$16.41 \$18.82 \$22.32 \$25.62 \$32.07 \$41.94 21-1021 Child/ family/school social workers Bachelor's None None \$16.41 \$18.87 \$22.22 \$27.29 \$30.65 \$35.80 21-1022 Healthcard Sub. abuse social workers Master's None Intern/ resident \$21.99 \$25.16 \$27.25 \$31.91 \$38.04 21-1023 Mental health/ sub. abuse social workers Master's None Intern/ resident \$21.42 \$17.04 \$19.97 \$22.44 \$24.55 21-1023 Mental health/ sub. abuse social workers High school None Short-term OTJ \$13.82 \$17.04 \$19.97 \$22.44 \$24.55 \$29.91 \$29.91 \$19.907									
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21-1015 Rehabilitation counselors Master's None None \$16.41 \$18.82 \$23.44 \$25.60 \$33.92 21-1018 Sub. abuse/ behav./ mental hith. couns. Bachelor's None None \$14.38 \$20.73 \$25.62 \$33.02 21-1021 Child/ family/ school social workers Bachelor's None None \$21.29 \$25.16 \$27.25 \$31.45 \$38.96 21-1022 Healthcare social workers Master's None Intern/ resident \$20.14 \$22.27 \$27.65 \$33.50 21-1023 Mental health/ sub. abuse social work Master's None Intern/ resident \$20.14 \$22.78 \$26.81 \$30.91 \$38.04 21-1094 Community health workers High school None Short-term OTJ \$13.33 \$15.21 \$17.04 \$19.07 \$22.44 \$24.85 \$29.1031 Dietitians and nutritionists Bachelor's None Intern/ resident \$27.77 \$24.67 \$29.61 \$36.99 \$44.53 \$29.123 \$34.48 \$3									
21-1018 Sub. abuse/ behav./ mental hith. couns. Bachelor's None None \$14.38 \$20.73 \$25.62 \$32.07 \$41.94 21-1021 Child/ family/ school social workers Bachelor's None None \$12.98 \$25.16 \$27.25 \$31.45 \$38.96 21-1022 Healthcare social workers Master's None Intern/resident \$21.98 \$23.22 \$27.29 \$30.91 \$38.94 21-1021 Mental health/ sub. abuse social work Bachelor's None None \$16.60 \$18.87 \$22.78 \$27.63 \$33.94 21-1093 Social and human service assistants High school None Short-term OTJ \$13.33 \$15.21 \$17.06 \$19.27 \$22.59 21-1093 Social and human service assistants High school None Intern/resident \$21.27 \$24.67 \$29.61 \$36.99 \$44.53 29-1023 Psychiatrist ' Doctoral/ prof. None Intern/resident \$21.27 \$24.63 \$39.21 \$45.86 \$50.46 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
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	39-9032 Recreation workers	High school	None	Short-term OTJ	\$12.09	\$12.32	\$13.87	\$16.46	\$20.52
		e							\$26.59

¹ The BLS does not publish wages that exceed \$100 per hour (\$208,000 per year).

Appendix A: Wage Assumptions BLS Wage Inflation Adjustment

Adjustment for Wage Inflation	
Weighted Annual Average ¹	2.90%
BLS Dataset Month	May-20
Midpoint of Initial Year of Implementation	Jan-22
Number of Months Between BLS Dataset and Implementation Midpoint	20
Total Inflation Factor	4.88%

¹ Compound annual growth rate for net earnings in Maine for 2010 - 2020; Source Bureau of Economic Analysis https://apps.bea.gov/regional/bearfacts/action.cfm

Appendix A: Wage Assumptions BLS Wage Data With Greater of Minimum Wage or Inflation Adjustments

BLS Cod	LS Code and Title Estimated January 2022 Wages					
			(Based	l on May 2020	BLS)	
		10th	25th	50th	75th	90th
		%-ile	%-ile	%-ile	%-ile	%-ile
11-9151	Social and community service managers	\$22.94	\$26.81	\$31.54	\$37.63	\$44.00
19-3031	Clinical/ couns./ school psychologists	\$28.06	\$31.53	\$37.57	\$48.35	\$70.76
21-1012	Ed./ guidance/ school/ voc. counselors	\$19.20	\$22.66	\$27.39	\$33.43	\$39.63
21-1013	Marriage and family therapist	\$17.71	\$19.90	\$28.82	\$32.82	\$48.32
21-1015	Rehabilitation counselors	\$17.21	\$19.74	\$24.58	\$26.85	\$35.58
21-1018	Sub. abuse/ behav./ mental hlth. couns.	\$15.08	\$21.74	\$26.87	\$33.64	\$43.99
21-1021	Child/ family/ school social workers	\$22.33	\$26.39	\$28.58	\$32.98	\$40.86
21-1022	Healthcare social workers	\$20.96	\$24.35	\$28.62	\$32.15	\$37.55
21-1023	Mental health/ sub. abuse social work	\$21.12	\$23.89	\$28.12	\$32.42	\$39.90
21-1091	Health educator	\$17.41	\$19.79	\$23.67	\$28.98	\$37.69
21-1093	Social and human service assistants	\$14.07	\$15.95	\$18.10	\$20.21	\$23.69
21-1094	Community health workers	\$16.59	\$17.87	\$20.00	\$23.54	\$26.06
25-2052	Special ed. teachers, kinder./ elem. 1/	1/	1/	1/	1/	1/
25-2057	Special ed. teachers, middle school 1/	\$26.88	\$31.93	\$39.38	\$46.95	\$52.27
25-2058	Special ed. teachers, secondary school 1/	\$22.85	\$26.45	\$33.22	\$42.66	\$50.36
25-9045	Teacher assistants 1/	1/	1/	1/	1/	1/
29-1031	Dietitians and nutritionists	\$22.31	\$25.87	\$31.05	\$38.80	\$46.70
29-1223	Psychiatrist 2/	\$91.40	2/	2/	2/	2/
29-1122	Occupational therapists	\$26.94	\$30.66	\$36.58	\$41.78	\$48.12
29-1123	Physical therapists	\$31.80	\$35.93	\$41.12	\$48.10	\$52.92
29-1127	Speech-language pathologists Registered nurses	\$24.85	\$29.06	\$34.05	\$40.27	\$47.54
29-1141	Registered nurses	\$27.46	\$30.26	\$35.05	\$40.83	\$47.35
29-2053	Psychiatric technicians	\$13.42	\$14.19	\$15.95	\$19.70	\$24.87
29-2061	Lic. practical/ lic. vocational nurses Home health and personal care aides	\$18.04	\$21.13	\$24.23	\$27.73	\$31.47
31-1120	Home health and personal care aides	\$13.20	\$13.51	\$14.47	\$15.96	\$18.28
31-1133	Psychiatric aides	\$13.05	\$13.92	\$15.29	\$17.69	\$21.70
31-1131	Nursing assistants	\$13.51	\$14.28	\$16.14	\$18.67	\$20.38
31-1132	Orderlies	\$13.58	\$14.13	\$15.42	\$17.39	\$19.52
31-2011	Occupational therapist assistants	\$19.71	\$22.26	\$25.66	\$29.99	\$32.89
31-2021	Physical therapist assistants	\$21.82	\$23.95	\$27.66	\$31.07	\$33.15
31-2022	Physical therapist aides	\$13.27	\$13.67	\$15.42	\$18.23	\$20.50
31-9092	Medical assistant	\$14.98	\$17.07	\$18.98	\$20.96	\$24.41
39-1098	First-line supervisor of pers. svc. worker	\$16.79	\$18.35	\$20.93	\$24.51	\$26.83
39-9032	Recreation workers	\$13.11	\$13.30	\$14.55	\$17.26	\$21.52
39-9041	Residential advisers	\$13.15	\$13.67	\$16.43	\$19.73	\$27.89

1/ Only annual salaries are reported for teacher positions; hourly wages have been calculated based on a 1,600-hour work year.

2/ The BLS does not publish wages that exceed \$100 per hour (\$208,000 per year).

Appendix A: Wage Assumptions Development of Job Requirements (Using BLS Job Codes) by Service

	Behavioral Health Professional - PNMI Line Staff	Behavioral Health Professional - Post Discharge Supports	Social Worker	Psychologist/ BCBA	Registered Nurse
BLS Code and Title					
11-9151 Social and community service managers 19-3031 Clinical/ couns./ school psychologists				100%	
21-1012 Ed./ guidance/ school/ voc. counselors				100 70	
21-1012 Ed./ guidance/ school/ voc. counselors 21-1013 Marriage and family therapist					
21-1015 Marriage and family therapist 21-1015 Rehabilitation counselors					
21-1015 Renabilitation courselors 21-1018 Sub. abuse/ behav./ mental hlth. cours.	33.3%	50.0%			
21-1018 Sub. abuse/ benav./ mental mult. couns. 21-1021 Child/ family/ school social workers	33.370	30.070			
21-1022 Healthcare social workers					
21-1022 Mental health/ sub. abuse social work			100%		
21-1023 Mental health sub. abuse social work 21-1091 Health educator			100 /0		
21-1091 Ficalific educator 21-1093 Social and human service assistants					
21-1095 Social and human service assistants 21-1094 Community health workers	33.3%	50.0%			
25-2052 Special ed. teachers, kinder./ elem. 1/	55.570	50.070			
25-2052 Special ed. teachers, middle school 1/					
25-2058 Special ed. teachers, secondary school 1/					
25-9045 Teacher assistants 1/					
29-1031 Dietitians and nutritionists					
29-1223 Psychiatrist					
29-1122 Occupational therapists					
29-1123 Physical therapists					
29-1127 Speech-language pathologists					
29-1141 Registered nurses					100%
29-2053 Psychiatric technicians	33.4%				
29-2061 Lic. practical/ lic. vocational nurses					
31-1120 Home health and personal care aides					
31-1133 Psychiatric aides					
31-1131 Nursing assistants					
31-1132 Orderlies					
31-2011 Occupational therapist assistants					
31-2021 Physical therapist assistants					
31-2022 Physical therapist aides					
31-9092 Medical assistant					
39-1098 First-line supervisor of pers. svc. worker					
39-9032 Recreation workers					
39-9041 Residential advisers					
	100%	100%	100%	100%	100%

Appendix A: Wage Assumptions Rate Model Wage Assumptions (Using Adjusted BLS Wages and Job Requirement Assumptions)

Behavioral Health Professional - PNMI Line Staff
Behavioral Health Professional - Post Discharge Supports
Social Worker
Psychologist/ BCBA
Registered Nurse

Bureau of Labor Statistics¹

10th %ile	\$15.03	\$15.84	\$21.12	\$28.06	\$27.46
25th %ile	\$17.93	\$19.81	\$23.89	\$31.53	\$30.26
50th %ile	\$20.94	\$23.44	\$28.12	\$37.57	\$35.05
75th %ile	\$25.62	\$28.59	\$32.42	\$48.35	\$40.83
90th %ile	\$31.63	\$35.03	\$39.90	\$70.76	\$47.35

¹Rate model wage assumptions are bolded, and have been set at the median (50th percentile) hourly wage based on the assumed job requirements

	% of Employees with <i>Access</i>		% of Employees who <i>Receive</i>		Benefit Level for <i>Participating</i> Employees		<i>Effective</i> Benefit Level (Accounts for Participation)	
	BLS Data ¹	Rate Models	BLS Data ¹	Rate Models	BLS Data ¹	Rate Models	BLS Data ¹	Rate Models
Mandatory Benefits	5							
FICA ²								7.65%
Federal UI ³								0.60%
State UI ⁴								2.31%
Workers' Comp.								2.50%
Paid Time Off ⁵								
Holidays	78%	100%	78%	100%	8.0	10.0	6.2	10.0
Vacation Leave	74%	100%	74%	100%	10.0	20.0	7.4	20.0
Sick Leave	84%	10070	84%	6.0	20.0	5.0	20.0	
Total					24.0	30.0	18.6	30.0
Health Insurance ⁶								
Employee Only				43.6%	\$487	\$475		
Employee + One				12.8%		\$825		
Family				19.8%		\$1,200		
Total	71%	100%	51%	76.2%				\$550
Other Benefits ⁷								
		100%		100%				\$100

Appendix B: Benefits Assumptions to Establish Benefit Rates

Notes

¹BLS' 2020 National Compensation Survey (https://www.bls.gov/ncs/ebs/benefits/2020/employee-benefits-in-the-united-states-march-2020.pdf); data reported is for private employers in the New England region

²Combined Social Security tax rate of 6.2% and Medicare tax rate of 1.45%

³Applies to first \$7,000 in wages

⁴Rate model assumption reflects the tax rate assessed to new employers (inclusive of the 0.07 percent Competitive Skills Scholarship Fund assessment and the 0.13 percent for the Unemployment Program Administrative Fund assessment) in 2021; tax applies to first

⁵BLS data for vacation and sick leave reflect the national median for employees with 1-5 years of experience (median for those with 6-10 experience is 15 days of vacation and 6 days of sick leave); holidays reflect the median for private employers in the New England region

⁶In addition to BLS data, U.S. DHHS' Medical Expenditure Panel Survey data for Maine was reviewed. The average premium across all employers in 2019 was \$618.66 with an employer share of \$502.91 (Tables II.C.1 and II.C.2), \$1231.50 with an employer share of \$911.00 for an employee-plus-one plan (Tables II.E.1 and II.E.2), and \$1,727.58 with an employer share of \$1,259.00 for a family plan

⁷BLS provides information for a variety of other benefits that cannot be combined

	Benefit Kates D	• •		
Hourly Wage	Annual Salary	Effective Benefit Rate - Model Assumptions ¹		
	Sumy	Model Assumptions		
		w/ PTO	w/o PTO	
\$11	\$22,880	57.2%	45.7%	
\$12	\$24,960	54.2%	42.7%	
\$13	\$27,040	51.7%	40.2%	
\$14	\$29,120	49.6%	38.0%	
\$15	\$31,200	47.7%	36.2%	
\$16	\$33,280	46.1%	34.6%	
\$17	\$35,360	44.6%	33.1%	
\$18	\$37,440	43.4%	31.8%	
\$19	\$39,520	42.2%	30.7%	
\$20	\$41,600	41.2%	29.7%	
\$21	\$43,680	40.3%	28.7%	
\$22	\$45,760	39.4%	27.9%	
\$23	\$47,840	38.6%	27.1%	
\$24	\$49,920	37.9%	26.4%	
\$25	\$52,000	37.3%	25.8%	
\$26	\$54,080	36.7%	25.2%	
\$27	\$56,160	36.1%	24.6%	
\$28	\$58,240	35.6%	24.1%	
\$29	\$60,320	35.1%	23.6%	
\$30	\$62,400	34.7%	23.2%	
\$31	\$64,480	34.3%	22.7%	
\$32	\$66,560	33.9%	22.4%	
\$33	\$68,640	33.5%	22.0%	
\$34	\$70,720	33.1%	21.6%	
\$35	\$72,800	32.8%	21.3%	
\$36	\$74,880	32.5%	21.0%	
\$37	\$76,960	32.2%	20.7%	
\$38	\$79,040	31.9%	20.4%	
\$39	\$81,120	31.7%	20.2%	
\$40	\$83,200	31.4%	19.9%	
\$41	\$85,280	31.2%	19.7%	
\$42	\$87,360	31.0%	19.4%	
\$43	\$89,440	30.7%	19.2%	

Appendix B: Benefits Assumptions Benefit Rates by Wage Level

¹Benefit rate in rate models exclude paid time off, which is incorporated in the models as a productivity adjustment

Appendix C: Productivity Assumptions

Behavioral Health Professional -	Behavioral Health Professional -
PNMI Line Staff	Post Discharge Supports
Behavioral Healti	Behavioral F
PNMI Line Staff	Post Dischar

'Typical' Workweek

Direct services	39.00	36.50					
Individual Treatment Plan development	0.00	0.50					
Collateral contacts	0.00	0.00					
Recordkeeping	0.00	2.00					
Travel time (between members)	0.00	0.00					
Employer and one-on-one supervision time	1.00	1.00					
Total	40.00	40.00					
Annual Hours for Training and PTO							
Training	50.00	50.00					
Paid time off	240.00	240.00					
Workweek Adjusted for Training and PTO							
Direct services	33.56	31.41					
Individual Treatment Plan development	0.00	0.43					
Collateral contacts	0.00	0.00					
Recordkeeping	0.00	1.72					
Travel time (between members)	0.00	0.00					
Employer and one-on-one supervision time	0.86	0.86					
Training	0.96	0.96					
Paid time off	4.62	4.62					
Total	40.00	40.00					