California Department of Developmental Services

DDS Rate Study

Specialized Therapeutic Services Provider Survey

Prepared by Burns & Associates, Inc.

September 10, 2018

Questions? Contact Burns && Associates, Inc. at ddsprovidersurvey@burnshealthpolicy.com or (602) 241-8515

Agency Contact Information and Revenues (see p. 3 of the instructions)

Line	Factor	Input							
	Agency Contact Information								
1	Agency								
2	FEIN/Tax ID(s)								
3	Vendor ID(s)								
4	Contact name for individual re-	esponsible for	completing this	survey					
5	Title of the individual listed	on Line 4							
6	Phone number for the indivi	dual listed on	Line 4						
7	Email address for the individ	dual listed on I	Line 4						
8	Agency address								
9	City								
10	Zip Code								
	Annual Agency Revenues - R	eport revenue.	s from your ag	ency's most r	ecently comple	ted fiscal year.			
11	Spec. Therapeutic Svcs Consu	imers 3 to 20	(115)						
12	Early Start Spec. Therapeutic	Svcs Consume	ers Under 3 (11	6)					
13	Spec. Therapeutic Svcs Consu	herapeutic Svcs Consumers 21 and older (117)							
14	All Other DDS Services								
15	Total fundraising and investm	ment income							
16	6 All other agency revenues								
17	Total Revenues								

Administrative Staff - Salary and Benefit Costs (see p. 5 of the instructions)

Include only those staff who perform administrative functions

Report costs from your agency's most recently completed fiscal year

See the instructions for the specific benefits that should be recorded in the 'Cost of Payroll Taxes & Benefits' column

					% of Time	% of Time		
		# - P		Cost of	Allocated	Allocated to	% of Time	% of Time
Line	Title	# of Emp	Wages	Payroll Taxes & Benefits	to DDS Program Admin	Fundraising/ Investments	Allocated to Other Program Admin	Allocated to Non- Admin. Tasks
	Executive Director	Emp.	\$75,000	\$6,000	50%	Investments	50%	Aumm. Tasks
1	Exceditive Director	1	\$75,000	\$0,000	5070		5070	
2								
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Administrative Staff - Salary and Benefit Costs (see p. 5 of the instructions)

Include only those staff who perform administrative functions

Report costs from your agency's most recently completed fiscal year

See the instructions for the specific benefits that should be recorded in the 'Cost of Payroll Taxes & Benefits' column

				Cost of	% of Time Allocated	% of Time Allocated to	% of Time	% of Time
		# of		Payroll Taxes	to DDS Program	Fundraising/	Allocated to Other	Allocated to Non-
Line	Title	Emp.	Wages	& Benefits	Admin	Investments	Program Admin	Admin. Tasks
27								
28								
29								
30								
31								
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Report and allocate costs from your agency's most recently completed fiscal year

Line	Category		Total Expense	Total Allocation	% of Admin Cost Allocated to DDS Services	% of Admin Cost Allocated to Fundraising/ Investments
1		ty rent/mortgage/depreciation (exclude direct service space such as community-				
	based day program c	enters, community care facilities, ARFPSHNs, or other residential facilities)				
2	Administrative facili	ty janitorial/landscaping/etc. not part of rent (exclude direct service space)				
3	Repairs and mainten	ance (includes facilities and furnishings)				
4	Office equipment an	d furniture				
5		le facility and vehicles)				
6	Interest expense (exc					
7	Utilities/telecommun	ications/etc. (exclude direct service space costs)				
8	Taxes (exclude payr	oll taxes and personal income taxes)				
9	Licensing/certification					
10		., advertising; exclude staff costs)				
11		e (e.g., fees and materials; exclude staff costs)				
12		uto insurance for direct care staff and health, dental, workers' comp for all)				
13		ion costs (for Administrative Staff only)				
14		bgy expense (e.g., computers and software)				
15	Office supplies					
16	Program supplies					
17	Advertising					
18	Dues and subscription					
19		ant services - legal/accounting/etc.				
20		sporting service recipients or direct care vehicles/ reimbursement)				
21	Allocated corporate					
22		rted in Line 21, describe allocation methodology here]				
23		Input Description)				
24	· · · · · · · · · · · · · · · · · · ·	Input Description)				
25		Input Description)				
26		Input Description)				
27	Other 5 (Input Description)				

Report and allocate costs from your agency's most recently completed fiscal year

					% of Admin
				% of Admin	Cost Allocated
		Total	Total	Cost Allocated	to Fundraising/
Line	Category	Expense	Allocation	to DDS Services	Investments
	Calculated Administrative/Program Operations Rate				
28	Total calculated rate (as a percentage of reported revenues)				

Report and allocate costs from your agency's most recently completed fiscal year

Line	Category	Total Expense	Total Allocation	% of Admin Cost Allocated to Other Services	Prog Ops for: Spec. Therapeutic Svcs Consumers 3 to 20 (115)
1	Administrative facility rent/mortgage/depreciation (exclude direct service space such as community-	Lapense	Thocation	bervices	
	based day program centers, community care facilities, ARFPSHNs, or other residential facilities)				
2	Administrative facility janitorial/landscaping/etc. not part of rent (exclude direct service space)				
3	Repairs and maintenance (includes facilities and furnishings)				
4	Office equipment and furniture				
5	Depreciation (exclude facility and vehicles)				
6	Interest expense (excluding mortgage)				
7	Utilities/telecommunications/etc. (exclude direct service space costs)				
8	Taxes (exclude payroll taxes and personal income taxes)				
9	Licensing/certification/accreditation fees				
10	Hiring expenses (e.g., advertising; exclude staff costs)				
11	Staff training expense (e.g., fees and materials; exclude staff costs)				
12	Insurance (exclude auto insurance for direct care staff and health, dental, workers' comp for all)				
13	Workers' compensation costs (for Administrative Staff only)				
14	Information technology expense (e.g., computers and software)				
15	Office supplies				
16	Program supplies				
17	Advertising				
18	Dues and subscriptions				
19	Professional consultant services - legal/accounting/etc.				
20	Travel (exclude transporting service recipients or direct care vehicles/ reimbursement)				
21	Allocated corporate office overhead				
22	[If Overhead is reported in Line 21, describe allocation methodology here]				
23	Other 1 (Input Description)				
24	Other 2 (Input Description)				
25	Other 3 (Input Description)				
26	Other 4 (Input Description)				
27	Other 5 (Input Description)				

Report and allocate costs from your agency's most recently completed fiscal year

					Prog Ops for:
				% of Admin	
				Cost Allocated	Spec. Therapeutic
		Total	Total	to Other	Svcs Consumers 3
Line	Category	Expense	Allocation	Services	to 20 (115)
	Calculated Administrative/Program Operations Rate				
28	Total calculated rate (as a percentage of reported revenues)				

Report and allocate costs from your agency's most recently completed fiscal year

)ps for:
				Early Start Spec.	
				Therapeutic Svcs	Spec. Therapeutic
		Total	Total	Consumers Under	
Line	Category	Expense	Allocation	3 (116)	21 and older (117)
1	Administrative facility rent/mortgage/depreciation (exclude direct service space such as community-				
	based day program centers, community care facilities, ARFPSHNs, or other residential facilities)				
2	Administrative facility janitorial/landscaping/etc. not part of rent (exclude direct service space)				
3	Repairs and maintenance (includes facilities and furnishings)				
4	Office equipment and furniture				
5	Depreciation (exclude facility and vehicles)				
6	Interest expense (excluding mortgage)				
7	Utilities/telecommunications/etc. (exclude direct service space costs)				
8	Taxes (exclude payroll taxes and personal income taxes)				
9	Licensing/certification/accreditation fees				
10	Hiring expenses (e.g., advertising; exclude staff costs)				
11	Staff training expense (e.g., fees and materials; exclude staff costs)				
12	Insurance (exclude auto insurance for direct care staff and health, dental, workers' comp for all)				
13	Workers' compensation costs (for Administrative Staff only)				
14	Information technology expense (e.g., computers and software)				
15	Office supplies				
16	Program supplies				
17	Advertising				
18	Dues and subscriptions				
19	Professional consultant services - legal/accounting/etc.				
20	Travel (exclude transporting service recipients or direct care vehicles/ reimbursement)				
21	Allocated corporate office overhead				
22	[If Overhead is reported in Line 21, describe allocation methodology here]				
23	Other 1 (Input Description)				
24	Other 2 (Input Description)				
25	Other 3 (Input Description)				
26	Other 4 (Input Description)				
27	Other 5 (Input Description)				

Report and allocate costs from your agency's most recently completed fiscal year

				Prog Ops for:	
				Early Start Spec.	
				Therapeutic Svcs	Spec. Therapeutic
		Total	Total	Consumers Under	Svcs Consumers
Line	Category	Expense	Allocation	3 (116)	21 and older (117)
	Calculated Administrative/Program Operations Rate				
28	Total calculated rate (as a percentage of reported revenues)				

Report and allocate costs from your agency's most recently completed fiscal year

				Prog O	ps for:
		Total	Total	All Other DDS	All Other Non-
Line	Category	Expense	Allocation	Services	DDS Services
1	Administrative facility rent/mortgage/depreciation (exclude direct service space such as community-	F			
	based day program centers, community care facilities, ARFPSHNs, or other residential facilities)				
2	Administrative facility janitorial/landscaping/etc. not part of rent (exclude direct service space)				
3	Repairs and maintenance (includes facilities and furnishings)				
4	Office equipment and furniture				
5	Depreciation (exclude facility and vehicles)				
6	Interest expense (excluding mortgage)				
7	Utilities/telecommunications/etc. (exclude direct service space costs)				
8	Taxes (exclude payroll taxes and personal income taxes)				
9	Licensing/certification/accreditation fees				
10	Hiring expenses (e.g., advertising; exclude staff costs)				
11	Staff training expense (e.g., fees and materials; exclude staff costs)				
12	Insurance (exclude auto insurance for direct care staff and health, dental, workers' comp for all)				
13	Workers' compensation costs (for Administrative Staff only)				
14	Information technology expense (e.g., computers and software)				
15	Office supplies				
16	Program supplies				
17	Advertising				
18	Dues and subscriptions				
19	Professional consultant services - legal/accounting/etc.				
20	Travel (exclude transporting service recipients or direct care vehicles/ reimbursement)				
21	Allocated corporate office overhead				
22	[If Overhead is reported in Line 21, describe allocation methodology here]				
23	Other 1 (Input Description)				
24	Other 2 (Input Description)				
25	Other 3 (Input Description)				
26	Other 4 (Input Description)				
27	Other 5 (Input Description)				

Report and allocate costs from your agency's most recently completed fiscal year

			Prog Ops for:		
		Total	Total	All Other DDS	All Other Non-
Line	Category	Expense	Allocation	Services	DDS Services
	Calculated Administrative/Program Operations Rate				
28	Total calculated rate (as a percentage of reported revenues)				

Fringe Benefits for Direct Care	and Program Operation	ns Staff (see p. 9 of the instructions)
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Line	Factor	Example	Full-Time	Part-Time
	Staffing			
1	Number of current employees provide direct services to individuals	30		
2	Average number of work hours per employee per week	35		
	Holidays			
3	Are direct care and program operations staff eligible for holiday pay?	Yes		
4	If yes, waiting period before these are eligible for holiday pay	4 - 6 Months		
5	Minimum number of hours per week that these staff must work to be eligible for holiday pay	20		
6	Of the staff listed on Line 1, number currently eligible for holiday pay	22		
7	Average number of annual holidays that eligible direct care and program operations staff receive (in days)	10		
	Paid Time Off (PTO, Vacation and Sick Time)			
8	Are direct care and program operations staff eligible to receive paid time off, in addition to holidays?	Yes		
9	If yes, waiting period before staff are eligible for PTO	7 - 9 Months		
10	Minimum number of hours per week that these staff must work to be eligible for PTO	20		
11	Of the staff listed on Line 1, number currently eligible for PTO	18		
12	Average number of annual PTO days that eligible direct care and program operations staff receive (in days)	10		
	Health Insurance			
13	Are direct care and program operations staff eligible to receive health insurance through your organization?	Yes		
14	If yes, waiting period before staff are eligible for health insurance	7 - 9 Months		
15	Minimum number of hours per week that these staff must work to be eligible for health insurance	30		
16	Of the staff listed on Line 1, number currently eligible for health insurance	15		
17	Of the staff listed on Line 16, number currently receiving health insurance from your organization	10		
18	Organization's total contribution to health insurance costs in the previous month for the staff listed on Line 17	\$3,835		
19	Calculated average monthly cost per participating employee	\$383.50		
	Other Benefits			
20	Does your organization contribute to any other benefits for direct care and program operations staff?	No		
21	[If yes, specify the benefit(s) here]			
22	If yes, waiting period before these staff are eligible for these benefits			
23	Minimum number of hours per week that these staff must work to be eligible for these benefits			
24	Of the staff listed on Line 1, number currently eligible for these benefits			
25	Of the staff listed on Line 24, number currently receiving these benefits from your organization			
26	Organization's cost for providing these benefits in the previous month for the staff listed on Line 25			
27	Calculated average monthly cost per participating employee			
	State Unemployment Insurance			
28	Organization's state unemployment insurance tax rate for 2018 (or calculated rate if paying actual costs)	1.50%		

Wages, Training and Duties for Direct Care and Program Operations Staff (see p. 11 of the instructions)

			ses for your agency's most re			% of			
			County or Regional Center (if LA		Total	Hours that were	Total	Average	
Line	Direct Staff Specialty	'Other' Specialist	County) Optional Responses	Employee/ Contractor	Hours Paid	Over- time	Wages Paid	Hourly Wage	Annual Turnover
	Therapist (PT, OT or SLP)		Eastern Los Angeles	Employee	2,080	0%	\$70,000	\$33.65	10%
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25									

Provide responses for your agency's most recently completed fiscal year.

California Department of Developmental Services DDS Rate Study - Specialized Therapeutic Services Provider Survey

Specialized Therapeutic Services (Service Codes 115, 116, and 117)

Spec Therapeutic (Codes 115, 116, & 117)

Staff Training & Job Functions

-				·
Staff	Services	Deliver	red	

	Staff T	raining			Job Fu	nction				Se	rvices Delive	red/ Suppor	ted
Line	1st Year (per staff average)	average)	Direct Care	Supervision of Direct Care Staff	Training/ Program Development	Professional Supports	Other Program Ops Duties	Other Functions	If supervisor, # of staff supervised	Spec. Therapeutic Svcs Consumers 3 to 20 (115)	Early Start Spec. Therapeutic Svcs Consumers Under 3 (116)	Spec. Therapeutic Svcs Consumers 21 and older (117)	Other Services
Ex.	60	30	50%					50%		100%			
1													
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Wages, Training and Duties for Direct Care and Program Operations Staff (see p. 11 of the instructions)

Provide responses for your agency's most recently completed fiscal year

Line	Direct Staff Specialty	'Other' Specialist	County or Regional Center (if LA County) Optional Responses	Employee/ Contractor	Total Hours Paid	% of Hours that were Over- time	Total Wages Paid	Average Hourly Wage	Annual Turnover
26									
27									
28 29									
30 31									
31									
32 33									
33 34									
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California Department of Developmental Services DDS Rate Study - Specialized Therapeutic Services Provider Survey

Specialized Therapeutic Services (Service Codes 115, 116, and 117)

Staff Training & Job Functions

Spec Therapeutic (Codes 115, 116, & 117) Staff Services Delivered

	Staff T	Training			Job Fu	nction				Se	rvices Delive	red/ Support	ted
Line	1st Year (per staff average)	Following Years (per staff average)	Direct Care	Supervision of Direct Care Staff	Training/ Program Development	Professional Supports	Other Program Ops Duties	Other Functions	If supervisor, # of staff supervised	Spec. Therapeutic Svcs Consumers 3 to 20 (115)	Early Start Spec. Therapeutic Svcs Consumers Under 3 (116)	Spec. Therapeutic Svcs Consumers 21 and older (117)	Other Services
26													
27													
28													
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33													
34													
35													
36													
37 38													
38 39													
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47													
48													
49													
50													

Line	Factor Direct Staff Specialty Indicate the Direct Staff Specialty	Example	Spec. Ther. Svcs. Consumers 3 to 20 (115)	Svcs.	Spec. Ther. Svcs. Consumers 3 to 20 (115)
		Worker			
	Agency Caseload and Service Design				
2	Number of individuals receiving services from your organization	10			
3	Average number of hours of service per week per individual	6.00			
4	Average number of service encounters per week per staff person	22			
5	Average encounter length in hours	1.50			
6	Percentage of service hours provided in individuals' homes and the community	60%			
7	Percentage of service hours provided in clinic setting	40%			
	Clinic Space				
8	Number of clinics at which this service is provided	1			
9	Total approximate square footage for all clinics where services are provided	3,000			
10	Estimated percentage of square footage that is used for direct services	60%			
11	Total annual cost of rent/mortgage/depreciation for all clinics where services are provided	\$60,000			
12	Total annual cost of janitorial/landscaping/repairs for all clinics where services are provided	\$2,400			
13	Total annual cost of utilities/telecommunications for all clinics where services are provided	\$4,800			
14	Approximate operating cost per square foot (including rent)	\$22.40			

			Spec. Ther.	Spec. Ther.	Spec. Ther.	Spec. Ther.
			Svcs.	Svcs.	Svcs.	Svcs.
			Consumers	Consumers	Consumers	Consumers
Line	Factor	Example	3 to 20 (115)			
	Staffing Pattern for a 'typical' week for a staff. Input the number of hours per week for the following:					
15	Total hours worked and paid for in a week	40.00				
16	Providing Direct Care services (Line 4 * Line 5)	33.00				
17	Providing other billable services	0.00				
18	Participating in individual planning meetings	0.00				
19	Travel time between individuals	3.00				
20	Recordkeeping (do not include documentation during the course of service provision)	1.00				
21	'Employer time' (e.g. receiving one-on-one supervision, participating in staff meetings, etc.)	1.00				
22	Performing 'collateral contacts' (e.g., speaking with other provider(s) regarding a specific individual)	2.00				
23	Time lost to missed appointments	0.00				
24	Other activities [type description here]	0.00				
25	Other activities [type description here]	0.00				
26	Other activities [type description here]	0.00				
27	Has all time been allocated? (Total hours from Line 15 should equal sum of Lines 16 - 26)	Yes	Yes	Yes	Yes	Yes
28	Total miles driven per week per staff to travel between service encounters	90				
29	Workers' Compensation rate for direct service staff (amount per \$100 wages)	\$1.75				

Line	Factor	Early Start Spec. Ther. Svcs. Consumers Under 3 (116)			
	Direct Staff Specialty				
1	Indicate the Direct Staff Specialty				
	Agency Caseload and Service Design				
2	Number of individuals receiving services from your organization				
3	Average number of hours of service per week per individual				
4	Average number of service encounters per week per staff person				
5	Average encounter length in hours				
6	Percentage of service hours provided in individuals' homes and the community				
7	Percentage of service hours provided in clinic setting				
	Clinic Space				
8	Number of clinics at which this service is provided				
9	Total approximate square footage for all clinics where services are provided				
10	Estimated percentage of square footage that is used for direct services				
11	Total annual cost of rent/mortgage/depreciation for all clinics where services are provided				
12	Total annual cost of janitorial/landscaping/repairs for all clinics where services are provided				
13	Total annual cost of utilities/telecommunications for all clinics where services are provided				
14	Approximate operating cost per square foot (including rent)				

Line	Factor	Early Start Spec. Ther. Svcs. Consumers Under 3 (116)			
	Staffing Pattern for a 'typical' week for a staff. Input the number of hours per week for the following:				
15	Total hours worked and paid for in a week				
16	Providing Direct Care services (Line 4 * Line 5)				
17	Providing other billable services				
18	Participating in individual planning meetings				
19	Travel time between individuals				
20	Recordkeeping (do not include documentation during the course of service provision)				
21	'Employer time' (e.g. receiving one-on-one supervision, participating in staff meetings, etc.)				
22	Performing 'collateral contacts' (e.g., speaking with other provider(s) regarding a specific individual)				
23	Time lost to missed appointments				
24	Other activities [type description here]				
25	Other activities [type description here]				
26	Other activities [type description here]				
27	Has all time been allocated? (Total hours from Line 15 should equal sum of Lines 16 - 26)	Yes	Yes	Yes	Yes
28	Total miles driven per week per staff to travel between service encounters				
29	Workers' Compensation rate for direct service staff (amount per \$100 wages)				

Line	Factor Direct Staff Specialty	Spec. Ther. Svcs. Consumers 21 and older (117)			
1	Indicate the Direct Staff Specialty				
	Agency Caseload and Service Design			-	
2	Number of individuals receiving services from your organization				
3	Average number of hours of service per week per individual				
4	Average number of service encounters per week per staff person				
5	Average encounter length in hours				
6	Percentage of service hours provided in individuals' homes and the community				
7	Percentage of service hours provided in clinic setting				
	Clinic Space				
8	Number of clinics at which this service is provided				
9	Total approximate square footage for all clinics where services are provided				
10	Estimated percentage of square footage that is used for direct services				
11	Total annual cost of rent/mortgage/depreciation for all clinics where services are provided				
12	Total annual cost of janitorial/landscaping/repairs for all clinics where services are provided				
13	Total annual cost of utilities/telecommunications for all clinics where services are provided				
14	Approximate operating cost per square foot (including rent)				

Line	Factor	Spec. Ther. Svcs. Consumers 21 and older (117)			
	Staffing Pattern for a 'typical' week for a staff. Input the number of hours per week for the following:	1		1	
15	Total hours worked and paid for in a week				
16	Providing Direct Care services (Line 4 * Line 5)				
17	Providing other billable services				
18	Participating in individual planning meetings				
19	Travel time between individuals				
20	Recordkeeping (do not include documentation during the course of service provision)				
21	'Employer time' (e.g. receiving one-on-one supervision, participating in staff meetings, etc.)				
22	Performing 'collateral contacts' (e.g., speaking with other provider(s) regarding a specific individual)				
23	Time lost to missed appointments				
24	Other activities [type description here]				
25	Other activities [type description here]				
26	Other activities [type description here]				
27	Has all time been allocated? (Total hours from Line 15 should equal sum of Lines 16 - 26)	Yes	Yes	Yes	Yes
28	Total miles driven per week per staff to travel between service encounters				
29	Workers' Compensation rate for direct service staff (amount per \$100 wages)				